Investment Prospectus in the context of SE4ALL

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Presentation outline

- **SE4ALL Investment Prospectus**
  - Objectives
  - Audience
  - SE4ALL Requirements
  - Nature of the IP
  - Structure of the IP

- Comparison between IP and AA
Investment Prospectus

Key step for achieving the SE4All objectives
Objectives

Promote investment opportunities in the Country
(it’s not a research paper, nor a policy document or a feasibility study)

- Conversation starter for a variety of investment opportunities that will provide prospective financiers just enough information to decide whether or not they might want to liaise with specific project

- Not a bankable document, but sets out country and market context and provides enough information to a financier to decide whether or not to enter into detailed due diligence

- The information on IP investment opportunities could feed into a virtual SE4ALL “market place” that could facilitate match-making between potential investors and investment opportunities
Investment Prospectus

Audience

✓ Public sector donors
✓ DFIs
✓ Foundations
✓ Private sector investors
✓ Banks
✓ Private equity funds
✓ etc.

Depending on the specific investment thesis the target audience could be one or more of these audience groups.
SE4ALL requirements

• “Validated” by relevant national SE4ALL structures and subject to consultations with relevant stakeholders;

• “Validated” IP to be publicly available;

• IP should benefit from SE4ALL AA/IP Quality Circle support prior to validation.
Investment Prospectus

Nature of the IP

- Short- to medium-term set of investment opportunities (3-5 years);

- Presents a set of prioritized and sequences investment opportunities;

- Presents an investment thesis rather than covering the whole energy sector (e.g. mid-sized renewables, gas-based power plants, energy efficiency etc.)

- The thesis approach allows for projects to be added as and when ready so that the IP is a “live” document with regard to investment opportunities;

- IP should have at least 3 – 6 projects where “bankable” documentation is available.
Investment Prospectus

Structure of the IP

1/ Description of the Investment thesis
General context of the investment thesis (policy, legal and regulatory issues) and link to the AA

2/ Outline of the project/investment opportunities
✓ Investment description (summary information of the project/opportunity)
✓ Relevant implementation arrangements (legal issues, authorizations, related infrastructure, etc.)
✓ Financing overview (cost overview, financing allocated, financing gap, etc.)
✓ Timeline (envisaged project timeline)
✓ High-level overview of relevant risks, and risk mitigation
✓ Contact details of the Sponsor (which can be a public or private sector entity depending on the opportunity)

3/ Description of overall implementation arrangements
How to access additional sector-level information, nation contact point, monitoring and revision
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- **Comparison between IP and AA**
Comparison AA/IP

**Action Agenda**
- Strategic and Holistic
- Identifies targets, priority areas, coordination and follow up.
- Long term vision
- Coordination basis for all actors
- AA process important by itself

**Investment Prospectus**
- Focused and practical
- Identifies investment opportunities
- Short term focus
- Document for investors
- Important if it mobilizes investments
Investment Prospectuses

AA will be a “live” document revised regularly (think PRSP), keeping a long term vision.

IPs will be short-term, new IPs will be produced with time to address changing opportunities or conditions, different IPs can be produced for sectors and subsectors.
Comparison AA/IP - Audience

**Action Agenda**

- AA is a multi-stakeholder process that (ultimately) produces a document.
- The process involves stakeholders, it creates dialogue, build political consensus, promote multisectoral action.
- The document is a country reference to coordinate the actions in the field.

**Investment Prospectus**

- IP is a document with narrower audience and scope, but not less important.
- IP is an instrument to be presented to investors (private, public, MDBs etc.).
- There are no results without investments!
Thank you!

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